

# 31 ALARMING STATISTICS

For Those Retired Or Very Close To It



# RETIREMENT READINESS

## A Storm of Epic Proportion

In these challenging times, where retirement dreams are turning to anger and despair, isn't it time you found out where you stand with your Retirement?

"Retirement." The word used to conjure up images of leisure, travel, gold, new hobbies, or spending time with the grandkids. But today, when people think about their retirement, most seem to worry.

After a lifetime of hard work, people deserve the opportunity to live out their golden years with dignity and financial independence. But for many, the dream of a secure retirement is slipping out of reach.

Low returns on their investments, the financial crisis, and rising health care costs all point towards smaller nest eggs than they hoped for. At the same time, we're living longer. It's a very real possibility that you may need 30 or more years of retirement income. Couple that with the fact that the burden for retirement planning is falling on your shoulders more with every passing day.

Do you have a retirement income plan in place? If not, we'd like to help. We'd like to offer a no cost, no obligation Retirement Income Analysis. This informative analysis will clearly show you where you are today, where you need to be to maintain your standard of living in retirement, and more importantly, the changes that must be implemented to get there. You have nothing to lose, but a wealth of knowledge to gain.

But first, look at 31 of the most Eye Opening, Alarming Statistics For Those Retired or Very Close To It.



1. In North America, there's 87 million baby boomers reaching retirement age at the rate of 12,000 a day for the next 18 years.

(Source: Pew Research Center: Baby Boomers Retire & Statistics Canada: Generations in Canada 2012)

2. Baby boomers will be the first generation since the 1930's that will be worse off in their older years than their parents.

(Source: Employee Benefit Research Institute 2012)

3. 95% haven't saved enough during their 40 years of work to fund a 20 to 30 year retirement. 33% have saved nothing at all.

(Source: CNBC: Enough Money For Retirement? Even The Rich Say No. Dec 14, 2011)



4. The savings rate in Canada has plunged from **20.2% to just 3.5% today.**

(Source: Statistics Canada, 2012)

5. 61% feel they've come up short when it comes to retirement savings.

(Source: CIBC Poll Conducted by Leger Marketing, July 8, 2012)



**6.** Both private and government pension plans across Canada are facing deficits due to falling stock market returns...low interest rates and changing demographics among baby boomers.

(Source: Toronto Star: Pension Troubles In Store As Plans Across Canada Face Deficits, Feb 4, 2013)

**7.**

74% expect to continue working once they are "retired". **40% plan to work "until they drop"**.

(Source: Wells Fargo Survey as reported on Bloomberg.com on Nov 15, 2011)

**8.**

46% have less than \$10,000 saved for retirement. 29% have less than \$1,000.

(Source: Dailyfinance.com June 19, 2012)

**9.**

The majority of Canadians live paycheque to paycheque... with 59% saying they would be in financial difficulty if their paycheque was delayed a week.

(Source: The Canadian Payroll Association: Canadian Workers Living Paycheque to Paycheque, Sept 13, 2012)

**10.**

4 in 10 Canadians had outstanding debt when they retired.

(Source: First Annual RBC Retirement Myths and Realities Poll)



11. Seniors are piling on debt faster than anyone.

(Source: Money Problems Money Solutions: High Debt Can Mean A Delayed Retirement, Dec 4, 2012)

12. Seniors are 17 times more likely to file bankruptcy today than in 1990.

(Source: CBC News Canada: Are Bankrupt Seniors Harbingers of Things To Come?, June 29, 2012)

13. Bankruptcies among 55 thru 64 year olds jumped almost 600%... The most startling rise occurred among those 65 and up, soaring 1747%

(Source: The Vanier Institute of The Family: The Current State of Canadian Family Finances 2011 – 2012)

14.

Household debt has risen to 164% of income... **That means for every \$1 Canadians earn... they owe \$1.64.**

(Source: Sun Life Financial Survey As Reported By Business News Network, Feb 1, 2013)

15. Canadians are now more indebted than Americans or the British.

(Source: The Vanier Institute of The Family: The Current State of Canadian Family Finances 2011 – 2012)



16. The average Canadian expects to retire at 68... which is a year later than was recorded just last year.

(Source: Sun Life Financial Survey As Reported By Business News Network, Feb 1, 2013)

**17.** 72% of Canadians are worried about “maintaining a comfortable standard of living in retirement”.

(Source: Retirement Risk Survey By The Canadian Institute of Actuaries, June 14, 2010)

**18.**

In 1900, life expectancy was 48. **Today it's 81.**

(Source: Infoplease, Life Expectancy at Birth By Race and Sex, 1930 – 2010)



**19.** Reaching age 65 in good health means you've got a 50% chance of living to 85 and 88, and a 25% chance of living to 92 or 94.

(Source: Fidelity.com, 5 Big Risks To Your Retirement, August 11, 2011)

**20.** Canadians live 3 years longer, on average, than Americans...

(Source: Reuters: Canadians Live Longer, Healthier Lives Than Americans, April 29, 2010)

**21.** 72% are worried about rising health care costs... and the impact they will have on their savings and quality of life.

(Source: Retirement Risk Survey By The Canadian Institute of Actuaries, June 14, 2010)



**22.** Health Care costs are rising much faster than inflation.

(Source: All Voices: Health Care Costs Rise Faster Than Inflation In Canada, May 29, 2012)

**23.**

Three quarters of Canadians admit they have no financial plan to pay for long-term care, yet **70% of those who reach 65 will require long-term care** services during their lifetime.

(Source: The Wall Street Journal: Should You Purchase Long Term Care Insurance?, May 14, 2012)



**24.** Over the last decade, the increase in housing wealth was larger than the total increase in wealth from ALL other assets.

(Source: The Vanier Institute of The Family: The Current State of Canadian Family Finances 2011 – 2012)

**25.** Real Estate comprises half of Canadians net worth today...up from 36% in 2000.

(Source: The Vanier Institute of The Family: The Current State of Canadian Family Finances 2011 – 2012)

**26.** Many experts see a potential housing bubble on the horizon...Based on historical house-to-income ratios, home prices may be overvalued by as much as 35%.

(Source: The Vanier Institute of The Family: The Current State of Canadian Family Finances 2011 – 2012)



**27.** Just 14% are “very confident” they’ll have enough money to retire comfortably.

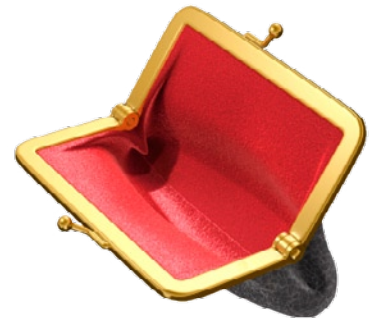
(Source: Employee Benefit Research Institute, The 2012 Retirement Confidence Survey, March 2012)

**28.** 56% haven't even tried to calculate how much they'll need...  
(Source: The Wall Street Journal: The Best In Financing Your Future, April 9, 2012)

**29.** 52% of Canadians feel they will need between \$750,000 and \$3 million to live comfortably in retirement.  
Source: The Canadian Payroll Association: Canadian Workers Living Paycheque to Paycheque, Sept 13, 2012

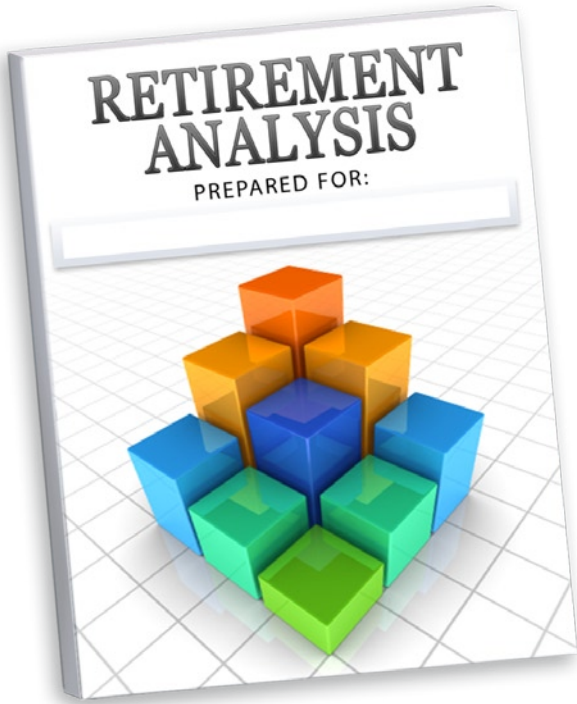
**30.** Canada's National Debt recently topped \$600 Billion dollars. Canada is amassing debt at the rate of \$40,145 per minute, \$2.4 million an hour, and \$57.8 million a day. Your share is over \$17,000.  
Source: Canada's National Debt Clock as of Jan 31, 2013, [www.debtclock.ca](http://www.debtclock.ca)

**31.** 81% of retirees felt a detailed Retirement Income Plan is "very important". Yet only 18% actually had one.  
(Source: Investment News: Put Their Retirement Income Plan on Paper, June 21, 2011)





# FREE Retirement Analysis



**YES**

We would like to receive a no cost, no obligation Retirement Analysis. Please contact us to schedule a convenient time.

NAME

PHONE

EMAIL



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